



**About Us:** Havel is a division of Shambaugh & Son and is a wholly-owned subsidiary of EMCOR Group, Inc. EMCOR is the world's leading provider of mechanical and electrical construction and facilities services, including planning, consulting, and operations and maintenance.

Havel provides single source solutions that meet a wide range of facility design, installation, operation and maintenance requirements. For more than 50 years, we have learned to anticipate operational needs, identify new technology trends, and provide construction services for the mechanical (PHVAC) electrical, building automation systems and energy services industries.

**Job Title:** HVAC Mechanical Project Sales

**Job Summary:** Develops and designs mechanical retrofit and replacement project sales.

**Essential Duties and Responsibilities:** Finding and developing sales relationships with new customers as well as expanding sales relationships with the maintenance customer base. Must serve as a trusted technical consultant to the customer.

**Qualifications:** Mechanical design experience, high level PC skills, excellent communication skills, organizational skills, interpersonal skills and outstanding sales/negotiation skills are required.

Visit our website at [www.havelbros.com](http://www.havelbros.com) to learn "What we do and How we do it."

If you are interested in joining a growing team of engineering and construction professionals, please submit your resume to [HR@shambaugh.com](mailto:HR@shambaugh.com)

**We offer our employees a competitive salary and comprehensive benefits package and are always looking for individuals with the talent and skills required to contribute to our continued growth and success. EOE M/F/D/V**